

**FILED**

OCT 30 2001

KEVIN E. O'BRIEN CLERK  
UNITED STATES  
BANKRUPTCY COURT  
FOR THE DISTRICT OF ARIZONA

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UNITED STATES BANKRUPTCY COURT  
DISTRICT OF ARIZONA

In Re	)	Chapter 11
	)	
WILLIAM S. DAVIS and	)	No. 00-250-ECF-CGC
LINDA L. DAVIS,	)	
	)	FINDINGS OF FACT,
Debtors.	)	CONCLUSIONS OF LAW
	)	AND ORDER

The motion of William S. Davis and Linda L. Davis ("debtors") to enforce the terms of a settlement agreement was heard as a bench trial before this court<sup>1</sup> on June 29 and September 4, 2001. Closing argument was received on September 4, 2001, and post-trial briefing was waived.

The court has considered the declarations and testimony of witnesses, admitted exhibits and the facts and circumstances of this case. The following findings and conclusions are entered:

**FINDINGS OF FACT**

1. Bill J. Davis ("Bill J." or "creditor") is the father of William S. Davis ("William S."), one of the debtors in

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<sup>1</sup>The United States Bankruptcy Judge assigned to this Chapter 11 case sua sponte recused himself from hearing this particular matter by order dated May 7, 2001. The matter was assigned to the undersigned by random draw of the clerk on the same date.

1 this bankruptcy proceeding. The father and debtors engaged in  
2 business together. Eventually, disputes led to litigation between  
3 the family members and others.

4 2. Litigation included a January 4, 2000 judgment in  
5 the approximate amount of \$1.4 million entered against debtors  
6 and in favor of Bill J., following a jury trial in Orange County,  
7 California Superior Court. Ex. M. The jury found fraud and  
8 asserted punitive damages of \$600,000 against debtors. This  
9 judgment is currently on appeal before the Orange County Court of  
10 Appeals.

11 3. Pending in the Arizona Bankruptcy Court is  
12 adversary proceeding no. 00-245-CGC, brought by debtor William S.  
13 against his father and his father's attorney. Also pending in  
14 Arizona Bankruptcy Court is adversary proceeding no. 00-251-CGC,  
15 in which Bill J. seeks a determination that his California  
16 Superior Court judgment is nondischargeable in bankruptcy.

17 4. Pending in Orange County Superior Court since  
18 January 8, 2001, is another suit by Bill J. against debtors and  
19 others. Ex. N. The father's filing of this action post-petition  
20 generated litigation by debtors in the Arizona Bankruptcy Court,  
21 alleging Bill J. violated the automatic stay of 11 U.S.C. §  
22 362(a).

23 5. Pending in the United States District Court for  
24 the District of Arizona as case CIV-00-707-PHX-RCB is litigation  
25 brought by debtors against Bill J. individually and as trustee of  
26 various family trusts, seeking an accounting and removal of the  
27 trustee and alleging violations of fiduciary duties. Exs. Q, R.

1           6. Finally, pending in debtors' Chapter 11 bankruptcy  
2 filing of January 10, 2000, are various motions and objections  
3 involving these family members. See generally docket for case  
4 00-250-ECF-CGC.

5           7. During a March 1, 2001 California deposition, Bill  
6 J. and William S. were left alone and began a dialogue. They  
7 instructed their attorneys to continue the deposition and attempt  
8 a settlement. Direct test. of William S., June 29, 2001; direct  
9 test. of Bill J., June 29, 2001. The parties negotiated on  
10 March 2, after cancelling the deposition. June 29, 2001 direct  
11 test. of Brian Sirower. Creditor Bill J. left with debtors' oral  
12 settlement proposal. There were subsequent discussions between  
13 counsel. In a letter dated March 7, 2001, Bill S. made a  
14 settlement offer to debtors. Id. ex. 2.

15           8. This written communication clearly identified the  
16 five specific elements of the offer and expressly cautioned  
17 debtors that the pending litigative matters would proceed "unless  
18 and until we have achieved a settlement." Ex. 2, at 1 and 2.  
19 The document does not require debtors' acceptance to be in  
20 writing. Id.; Bill S. test., supra.

21           9. At a bankruptcy court settlement conference on  
22 March 21, 2001, the bankruptcy judge requested clarification of  
23 plaintiff's March 7 offer. Creditor improved his offer by  
24 \$150,000 and indicated he sought debtors' acceptance that day.  
25 Debtors did not accept that day, but made a counter offer by  
26  
27  
28

1 letter of April 6, 2001.<sup>2</sup> William S. test., supra; Ex. C. The  
2 counter offer recapped the pending settlement offer of Bill S.  
3 into six elements. Ex. C at 1-2. One stated element was that  
4 while debtors would be dismissed from the January 8, 2001 Orange  
5 County litigation, the nondebtor defendants would not be  
6 dismissed. Id. at 2.

7 10. Bill S. rejected debtors' counter offer on April  
8 9, 2001 and expressly required debtors to accept or reject his  
9 pending offer within 24 hours, or else he would continue  
10 litigation in district and bankruptcy court:

11 He requests that Billy and Linda either  
12 accept or reject such offer no later than  
13 1:00 p.m. tomorrow, Tuesday, April 10.  
14 After such time, he will be forced to focus  
15 his attentions on the defense of the  
16 District Court action and the finalization  
17 of a Plan to submit in Billy and Linda's  
18 bankruptcy proceeding.

19 Ex. D (emphasis in original).

20 Again, no written acceptance was required by this demand. Id.  
21 This document did not change any terms of the father's pending  
22 offer. Test., Bill J., supra.

23 11. Debtor William S. testified credibly before this  
24 fact finder that he authorized his attorney to accept his  
25 father's offer, which he did not understand required a writing.  
26 In reliance on his acceptance, debtor advised his children, his  
27 children's teachers and neighbors that this difficult matter was  
28 resolved. William S. test., supra.

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26 <sup>2</sup>An earlier counter offer was made by debtors on March 20,  
27 2001, just prior to the settlement conference. Ex. B.

1           12. Acting on this authorization, at approximately  
2 12:35 p.m. on April 10, 2001, debtors' counsel attempted to reach  
3 creditor's counsel by telephone to accept the offer. Failing to  
4 reach creditor's California attorney, debtors' counsel left the  
5 following voice message:

6           Hey Robby, this is Brian Sirower. I'm also  
7 here with Scott Goldberg and Joe Hamilton,  
and calling you on the Davis matter.

8           I wanted to respond by your deadline and  
9 hence the call, it's about 12:35 now.

10           I needed to confirm a couple of points that  
11 we talked about yesterday, and if we can  
12 confirm those I think we can have a  
definitive acceptance of your proposal or  
13 ultimatum, however you want to characterize  
it and this thing can come to an end. So  
14 call me as soon as possible at 602 229 5416.

15           I think it's appropriate to treat this  
16 message as a response and acceptance of your  
17 proposal, but again I just want to clarify  
18 what we talked on the phone yesterday; after  
we talk, I will get a formal letter to you,  
19 again just confirming this so we have a  
record and we can talk about how we may want  
20 to get this on the record before either  
Magistrate Sitver tomorrow, or ask for a  
21 special emergency hearing in front of Judge  
Case.

22           Thanks. Again I'm at 602 229 5416. Bye.

23 Exhibit 5.

24           13. The testimony of debtor William S. and debtors'  
25 bankruptcy counsel that debtors' intent was to accept Bill J.'s  
26 offer on April 10, is credible to this fact finder. William S.  
27 test., supra, June 29, 2001; direct test. of Brian Sirower. To  
28 document the oral acceptance on April 10, debtors' counsel had  
two of his associates listen in on the conversation. Ex. 5, at

1 ¶ 1, Decl. of Joseph Hamilton at ¶¶ 4-6, at 2, ex. J; Decl. of  
2 Scott Golberg at ¶¶ 4-6, at 2, ex. K.

3 14. The "clarifications" referenced in the voice mail  
4 had been discussed between counsel on April 9, 2001. These items  
5 concerned (1) whether Bill J. would agree to dismissal of all  
6 defendants in the 2001 Orange County suit (to ensure debtors  
7 would not be brought back into the litigation by the remaining  
8 defendants following debtors' dismissal), and (2) whether Bill J.  
9 would allow the fraud findings in the January 4, 2000 judgment to  
10 be vacated. By seeking these clarifications, debtors did not  
11 intend to make their acceptance conditional. William S. and  
12 Sirower test., supra. The father's attorney returned the call  
13 and advised Bill J. was ill and could not be reached to provide  
14 the clarifications. During an April 11 conversation, counsel  
15 agreed that since Bill J. still could not be contacted, the  
16 settlement terms would include dismissal of only debtors from the  
17 2001 litigation and no alteration of the January 4, 2000 fraud  
18 judgment. The father's attorney did not contend that the debtors  
19 had not timely accepted, nor did he claim, at that time, that the  
20 acceptance was conditional. Sirower test., id. The court finds  
21 this testimony credible.

22 15. On April 11, both counsel agreed to place a joint  
23 call to the Phoenix chambers of a United States Magistrate Judge  
24 to vacate a settlement conference scheduled for 1:30 p.m. that  
25 day. The conversation with the attorneys left the magistrate  
26 judge's judicial assistant with the belief that the matter had  
27 settled, not that there were ongoing settlement negotiations.

1 The judicial assistant's civil minutes of April 11, 2001 state:  
2 "The parties having telephonically notified the Court that this  
3 matter has settled and they will be filing the appropriate  
4 documents reflecting their agreement, the settlement conference  
5 set before U.S. Magistrate Judge Morton Sitver has been vacated."  
6 Ex. Q. That same date, the judicial assistant advised the  
7 chambers of a senior district judge<sup>3</sup> that "a settlement has been  
8 reached." District court minute order of April 11, 2001, ex. R.  
9 Accordingly, that court vacated oral argument set for April 30  
10 and a status hearing set for June 25, based on the fact "that a  
11 settlement had been reached." Id.

12 16. The father's counsel verified he was on the  
13 telephone line when debtors' counsel spoke to the magistrate  
14 judge's assistant. He concedes debtors' counsel "might" have  
15 used the words "we have a settlement." He received a copy of the  
16 magistrate judge's minutes stating "this matter has settled."  
17 Ex. Q. He took no action to correct the flat statement in both  
18 court records, copies of which he received, believing it was not  
19 his role to correct court personnel. Direct and cross-exam.  
20 test. of Robert L. Conn. This fact finder does not find such an  
21 excuse plausible.

22 17. Both counsel then attempted to contact the  
23 bankruptcy judge to advise him of their discussions. When that  
24

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25 <sup>3</sup>The assistant had advised both attorneys she would be  
26 contacting the district court to vacate its hearings. Sirower  
27 direct test. of June 29. No objections were raised by creditor's  
28 counsel.

1 judge was unavailable, the parties agreed creditor's counsel  
2 would draft papers to suspend litigation in the bankruptcy court.  
3 See exs. 6 and 7. The stipulation simply states it is the  
4 parties' desire "to prepare and submit to the above-entitled  
5 Court a written settlement agreement resolving all pending issues  
6 between these parties." Ex. 6, at 2. The document is ambiguous.  
7 It can be read to state the parties had settled and merely had to  
8 reduce their verbal agreement to a writing, an interpretation  
9 favoring debtors. It could be read to imply the parties intended  
10 to subsequently reach an agreement in writing, the position  
11 advanced by creditor Bill J. Such interpretation, however,  
12 violates creditor's flat ultimatum of 48 hours earlier that  
13 district and bankruptcy litigation would proceed if debtors did  
14 not accept creditor's settlement offer. See letter of April 9,  
15 2001, at 4-5; ex. D. On balance, the bankruptcy suspension  
16 stipulation, drafted by creditor's counsel, favors debtors'  
17 theory of a verbal settlement, reached 24 hours earlier.

18 18. Also on April 11, 2001, in a massive exercise of  
19 poor judgment on the part of debtors and their attorney, a letter  
20 was written to creditor's counsel.<sup>4</sup> Ex. E. The intent was to  
21 address certain "non-settlement factors" and also continue to  
22 track the precise settlement terms. Sirower direct, supra. In  
23 the communication, debtors refused entirely to take any  
24 responsibility for the debilitating family dispute. Ex. E at 1.

25 \_\_\_\_\_  
26 <sup>4</sup>In the April 10 voice mail, debtors' counsel stated he  
27 would "get a formal letter to you, again just confirming this so  
28 we have a record." Ex. 5.



1 Debtors and the conspiracy nature of the  
2 claims raised in that Complaint (which will  
3 be deemed released, as a matter of law, upon  
4 the dismissal of the Debtors).

5 Id. at 4 (emphasis added).

6 Second, debtors acknowledged that if Bill J. refused  
7 to allow the California judgment to be vacated or amended, this  
8 would not affect their acceptance:

9 We want to specifically leave open the  
10 possibility of having the California  
11 Judgment vacated or amended in light of the  
12 settlement. If your client continues to  
13 want to be punitive with respect to the  
14 judgment and potentially interfere with his  
15 son's livelihood, then he may elect not to  
16 agree to vacate or amend the judgment. The  
17 fact that your client may elect to be  
18 punitive and not want to vacate the judgment  
19 will in no way affect the absolute and  
20 binding acceptance of your offer.

21 Id. at 4 n.3.

22 20. This letter is an additional indication debtors  
23 accepted the settlement order. This finding is further supported  
24 by creditor's reaction. Debtors were not immediately told their  
25 acceptance had been rejected. Instead, in a letter written nine  
26 days later, creditor's counsel advised debtors' April 11 letter  
27 had been forwarded to Bill J. for his review. Ex. 9. Counsel  
28 referred to the dealings as a "tentative" settlement and that the  
parties were "trying to achieve a full settlement of the pending  
issues." Id. Creditor's counsel stated he was looking forward  
to receiving a proposed settlement agreement, which debtors'  
counsel was drafting. Id. Counsel had spoken after receipt of  
debtors' April 11 letter and agreed that debtors' counsel would  
be responsible for drafting the bankruptcy settlement papers.



1           22.     Bill J. testified his withdrawal of his  
2 settlement offer on April 27, 2001 occurred because debtors'  
3 letter of April 11 hurt him emotionally and took away all  
4 benefits of settling. Direct test. of Bill J. Davis of June 29,  
5 2001. He felt he could withdraw his offer because a writing  
6 signed by both parties was required to settle, although no such  
7 requirement is imposed in his April 9 offer. Bill J. knew when  
8 he made the original offer that it would impose a financial  
9 burden. The most important reason he withdrew his offer was that  
10 the response expressed no appreciation for what he was trying to  
11 do for the family. Direct test. of Sept. 4, 2001.

12           23.     Bill J. and his counsel testified they believed  
13 the parties never reached a binding settlement agreement.  
14 Creditor's counsel supports this belief by three arguments: (1)  
15 A written and signed settlement agreement was a precondition for  
16 acceptance, (2) Debtors continued to negotiate after their April  
17 10 acceptance, and (3) in a two-person telephone conversation,  
18 debtors' counsel asserted debtors were not bound by the  
19 settlement. Direct test. of Robert L. Conn.

20           (A) None of the written settlement offers made by  
21 creditor contain a requirement that an acceptance must be in  
22 writing, or that the parties would not be bound until a signed  
23 agreement was obtained. See creditor's letters of March 7 and  
24 April 9, 2001, exs. A and D. Creditor did not allege the  
25 precondition of a signed writing until counsel's letter of April  
26 30, 2001. Ex. I at 1-2. This letter was responding to debtors'  
27 assertions of an existing, binding settlement made in their

1 letter of April 27. Ex. H. Nor does debtors' correspondence  
2 indicate the existence of such a precondition to enforceability  
3 of the settlement. See exs. B, C (which repeats the elements of  
4 the offer received from creditor at pp. 1-2); E (again repeats  
5 elements of creditor's offer at 4-5), and H.

6 Finally, creditor was ready to enter into a binding  
7 settlement agreement during a bankruptcy court settlement  
8 conference held on March 21, 2001. Direct test. of Bill J. of  
9 June 29, 2001; Sirower direct test. of June 29 and redirect of  
10 Sept. 4, 2001; Conn cross-exam. This willingness to act that day  
11 also negates the allegation of a writing as a precondition.

12 The court does not find creditor's testimony of a  
13 writing as a precondition to a binding settlement to be credible.

14 (B) Following debtors' verbal acceptance of creditor's  
15 offer on April 10, debtors continued to urge creditor to grant  
16 the additional concessions of amending the California judgment  
17 and dismissing all defendants in the "2001" California  
18 litigation.<sup>7</sup> Creditor argues this establishes the lack of a  
19 mutual agreement to settle.

20 Debtor and his counsel have credibly testified that  
21 such requested "clarifications" would be welcome, but did not  
22 affect debtors' absolute acceptance of the settlement offer. See

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23  
24  
25 <sup>7</sup>It appears debtors attempted to induce creditor's agreement  
26 to dismiss all defendants by "reminding" creditor's counsel he  
27 had not agreed to dismiss as to third parties. Letter of Apr.  
28 23, 2001, ex. F1.

1 findings of fact 11-14. See also Sirower recross test. of Sept.  
2 4, 2001.

3 Debtors' letter of April 11 makes the same point:  
4 Debtors accepted dismissal of only themselves from the 2001  
5 litigation (although they recommended a broader dismissal) and  
6 made an "absolute and binding acceptance" even if creditor  
7 elected not to amend the judgment. Ex. E at 4 and n.3. See also  
8 findings of fact 18-20. Finally, the draft agreement prepared by  
9 debtors' counsel to document the oral agreement, clearly  
10 indicates only debtors would be dismissed from the 2001 action.  
11 Ex. F2, at 10, ¶ 2.3(e)(v). There is no provision in the draft  
12 for amendment of the California judgment. Id. The draft was  
13 sent to the creditor on April 23, 2001, exhibit F1, prior to  
14 creditor's repudiation of the offer on April 27. Ex. G.<sup>8</sup>

15 The court does not find credible the creditor's belief  
16 that the parties continued to negotiate and failed to reach a  
17 mutual agreement to settle.

18

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20 <sup>8</sup>The draft contains execution and security provisions that  
21 both parties agreed were never negotiated beforehand. Debtors'  
22 counsel credibly testified that the various provisions were  
23 "boilerplate" contract language dealing with contingencies such  
24 as avoiding probate if the 75 year old creditor expired before  
25 making all required payments. The witness also credibly  
26 testified that none of these provisions were conditional to  
27 debtors' acceptance. Sirower direct and cross-exam. of June 29,  
2001. The court finds these suggested provisions common in  
documentation of achieved settlements. It does not find them  
credible evidence that no binding agreement had been reached. To  
be sure, such unnegotiated provisions are not part of the  
parties' oral agreement. They are not enforceable against the  
creditor.

28

1 (C) Finally, creditor's counsel testified that at some  
2 juncture in the discussions, debtors' counsel indicated debtors  
3 had the right to argue against the bankruptcy court approving the  
4 settlement. Conn direct test. This circumstance was not raised  
5 in counsel's letter of April 30, 2001, arguing why there was no  
6 enforceable settlement. Ex. I. Debtors' counsel testified that  
7 if the parties allowed the California appeal to go forward and  
8 debtors prevailed, this changed circumstance might compel debtors  
9 ethically to argue before the bankruptcy court that the  
10 settlement was no longer as beneficial to the estate. Sirower  
11 cross-exam. of June 29, 2001. Counsel also pointed out that if  
12 the bankruptcy court first approved the settlement, debtors'  
13 appeal would be dismissed as part of the negotiated settlement  
14 terms. Sirower recross of Sept. 4, 2001. This discussion  
15 occurred because debtors wanted the creditor to stipulate to  
16 continue the oral argument on the appeal set for June. Conn  
17 direct test. Creditor refused since (1) he had requested and  
18 received priority on the appellate docket, and (2) a continuance  
19 could result in a three-year delay of the appeal. Id.

20 Debtors' counsel was correct on the legal principle:  
21 If the appeal went forward and debtors were successful, this  
22 changed circumstance could require them to advise the court the  
23 settlement was no longer as beneficial to the estate. More to  
24 the point, the discussion, this court finds, was postured in an  
25 attempt to gain a stipulation to continue the appellate argument.  
26 Debtors' testimony and exhibits have convinced this court they  
27 intended to bind themselves by accepting creditor's offer.

1           24. As early as March 7 and as late as April 9,  
2 creditor emphasized that litigation in the various forums would  
3 continue "unless and until we have achieved a settlement." Ex.  
4 A at 2, at last ¶; ex. D at 4-5. However inartful debtors' voice  
5 mail acceptance was phrased on April 10, the surrounding  
6 circumstances convince this fact finder debtors accepted the  
7 offer. The next day the parties were arranging continuances of  
8 litigation in joint phone calls, which creditor had vowed would  
9 occur only if the parties "have achieved a settlement (ex. A at  
10 2) or debtors "accept. . .such offer no later than 1:00 p.m. .  
11 .Tuesday, April 10." Ex. D at 4-5. The attorneys' joint  
12 telephone discussion with district court staff convinced the  
13 staff that a settlement had been reached. Exs. Q, R. When  
14 copies of the magistrate and district minute orders were sent to  
15 creditor's counsel, indicating a settlement had been reached,  
16 counsel made no effort to correct these official court records.  
17 Debtors' letter of April 11 clearly reflected that creditors'  
18 offer "is hereby accepted" and creditor's election regarding the  
19 existing judgment "will in no way affect the absolute and binding  
20 acceptance of your offer." Ex. E at n3. Creditor failed to  
21 object that no binding settlement was reached.

22           Creditor's words in subsequent writings of a  
23 "tentative settlement" (letter of April 20, 2001, exhibit 9; fee  
24 objection of April 24, exhibit 12) are fully consistent with the  
25 legal requirement that no bankruptcy settlement is final until  
26 court approved. This fact finder is not convinced that an oral  
27 agreement was not reached.









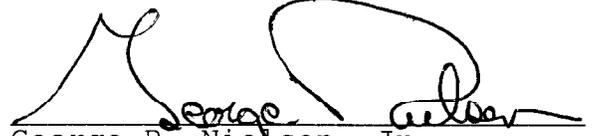
1 letters of March 7 and April 9 discuss transfer of the executive  
2 plaza property to debtors and transfer of the 26<sup>th</sup> Street property  
3 to the father. Ex. 2, at 1; ex. 4, at 2-3. The letters of  
4 counsel for the debtors also outlined the transactions. Ex. 3,  
5 at 1; ex. 8, at 4.

6 11. The court concludes that the parties intended to  
7 be bound by the agreement of their counsel. The fact that it was  
8 later to be reduced to a writing does not affect the  
9 enforceability of the oral contract. Fotinas, supra at 1115.  
10 See also In re Frye, 216 B.R. 166, 172 (Bankr. E.D. Va. 1997)  
11 (under Virginia law, the mere fact that a later formal writing is  
12 contemplated, will not vitiate an oral agreement).

13 **ORDER**

14 Debtors will promptly serve and file a proposed final  
15 order regarding this contested matter. Creditor will have five  
16 days from service to object to the form of the order.

17 DATED this 30<sup>th</sup> day of October, 2001.

18   
19 George B. Nielsen, Jr.  
20 United States Bankruptcy Judge

21 Copy mailed the <sup>24</sup>30 day  
22 of October, 2001, to:

23 The Honorable Charles G. Case II  
24 United States Bankruptcy Judge  
P. O. Box 34151  
Phoenix, AZ 85067

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