1		
2		
3		
4		
5	IN THE UNITED STATES BANKRUPTCY COURT	
6	FOR THE DISTRICT OF ARIZONA	
7		
8	IN RE:	In Chapter 7 Proceedings
9	A & E FAMILY INVESTMENT, LLC,	Case No. 05-bk-16331
10		
11	Debtors.	MEMORANDUM DECISION ON
12		TRUSTEE'S MOTION FOR RECONSIDERATION
13		
14	I. PRELIMINARY STATEMENT	
15	This matter comes before the Court on the "Motion for Partial Reconsideration of,	
16	and Partial Relief from, the Court's Memorandum Decision and Order on the Trustee's	
17	Application for a Contempt Sanction Against Title Security Agency of Arizona" ("Motion for	
18	Reconsideration" or "Motion") filed by the Chapter 7 Trustee Lothar Goernitz ("Trustee") on	
19	January 29, 2007. Title Security Agency of Arizona, dba Premier Title ("Premier") filed its	
20	"Opposition to Chapter 7 Trustee's Motion for Partial Reconsideration of the Court's	
21	Memorandum Decision and Order on the Trustee's Application for a Contempt Sanction"	
22	("Response") on February 27, 2007. Oral argument was held on March 6, 2007, at which time	
23	the matter was taken under advisement.	
24		
25	II. INTRODUCTION	
26	On January 19, 2007, the Court issued its Memorandum Decision on the Trustee's	
27	"Application for Order Directing Title Security Agency of Arizona dba Premier Title Group to	
28	1	
ı	4	

Show Cause Why it Should Not be Held in Contempt of Court" ("Application"). The Trustee had asked the Court to hold Premier absolutely liable for the sum of \$330,000, representing an earnest money deposit that Premier had received in the form of checks and a promissory note from a buyer who had insufficient funds in his bank account to cover said checks. The Trustee argued that Premier should be held liable for the \$330,000 sum because Premier failed to respond to the Trustee's demand letters regarding the turnover of the earnest money for a period of approximately three months. However, there is no Arizona precedent under which Premier could be held absolutely liable on the facts before the Court. The Court declined to enter the full contempt sanction requested by the Trustee; however, it did enter a compensatory sanction against Premier in the amount of the attorneys' fees and costs expended by the Trustee from the time of the Trustee's original Motion to Enforce until the date of the Court's January 19, 2007 Memorandum Decision on the Application for Order to Show Cause. At the time the Memorandum Decision was entered, the parties had presented their respective positions on the issues through their original pleadings, the Court had conducted oral argument, and the Court had afforded the parties a final opportunity to present their relevant case law or evidence to the Court through the supplemental briefing process.

The Trustee filed his Motion for Reconsideration ten days after the Memorandum Decision was entered. The Motion for Reconsideration presents, among other things, an array of new case law that was available to the Trustee at the time he filed his Application, along with an extensive addendum of new exhibits, all of which were also available to the Trustee at the time he filed his Application. In the Motion for Reconsideration, the Trustee re-urges his request that the sanction to be entered against Premier be the full amount of \$330,000.

23

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

24

28

Enforce"). See Docket Entries No. 97 and 103.

Company as Escrow Agent to Deliver Forfeited Escrow Deposit to Trustee" ("Motion to

<sup>1</sup>The Application resulted from the failure of Premier to respond to, or appear at, the hearing on the Trustee's "Motion to Enforce the Amended Sale Order by Directing Premier Title

<sup>25</sup> 

<sup>26</sup> 

<sup>27</sup> 

## **III. DISCUSSION**

Rule 59(e) and 60(b) provide for different motions directed to similar ends.<sup>2</sup> Rule 59(e) governs motions to "alter or amend" a judgment; Rule 60(b) governs relief from a judgment or order for various listed reasons. Rule 59(e) generally requires a lower threshold of proof than does 60(b), but each motion seeks to erase the finality of a judgment and to allow further proceedings. Rule 59(e) contains a strict ten-day deadline, while Rule 60(b) allows a year, sometimes more. Helm v. Resolution Trust Corp. 43 F.3d 1163 (7th Cir. 1995).

Rule 59 lists the grounds for seeking relief as being "any of the reasons for which new trials have heretofore been granted. . . . " Fed.R.Civ.P. 59(a) (West 2006). This section has generally been interpreted to provide three grounds for granting Rule 59 motions: (1) manifest error of law; (2) manifest error of fact; and (3) newly discovered evidence. School Dist. No. IJ Multnomah County, OR v. AcandS, Inc., 5 F.3d 1255, 1263 (9th Cir. 1993); In re Gurr, 194 B.R. 474 (Bankr.D.Ariz. 1996). A motion for reconsideration is not specifically contemplated by the Federal Rules. To the extent it is considered by the Court, it is underRule 59(e) to alter or amend an order or judgment. In re Curry and Sorensen, Inc., 57 B.R. 824, 827 (Bankr. 9th Cir. 1986).

Reconsideration is appropriate if the court is presented with newly discovered evidence, committed clear error or the initial decision was manifestly unjust, or if there is intervening change in controlling law. School Dist. No. IJ Multnomah County, OR v. AcandS, Inc., 5 F.3d 1255,1263 (9th Cir. 1993). A motion for reconsideration may properly be denied when the motion fails to state new law or facts. In re St. Paul Self Storage Ltd. Partnership, 185 B.R. 580 (9th Cir.BAP 1995). Such a motion has a limited purpose and should not be used to encourage the court to rethink that which it has already thought through. In re America West Airlines, Inc., 240 B.R. 34 (Bankr.D.Ariz. 1999). Neither should such a motion be granted when

<sup>&</sup>lt;sup>2</sup> The Rules of Bankruptcy Procedure incorporate Rules 59(e) and 60(b) as Rules 9023 and 9024, respectively.

it is used as a vehicle to attempt to cure deficiencies in earlier submissions that were found to be inadequate. <u>In re Negrete</u>, 183 B.R. 195, 197 (9th Cir. B.A.P. 1995). "Motions for reconsideration . . . which advance supporting facts that were otherwise available when the issues were originally briefed, will generally not be granted." <u>Id.</u> "Attempts to take a 'second bite at the apple,' or pad the record for purposes of appeal (especially when new legal theories or issues are not previously argued, but come to the mind of the losing party) are thus beyond the intended scope of Rules 59 and 60." <u>In re DEF Investments, Inc.</u>, 186 B.R. 671, 681 (Bankr.D.Minn. 1995).

In this matter, every legal precedent cited and every exhibit presented in the Trustee's Motion for Reconsideration was available to the Trustee at the time of the filing of the original Application, at the time of the Trustee's Reply to Premier's Response, at oral argument thereon, and during the period for supplemental briefing thereafter. However, said law and exhibits were not presented until after the Court's Memorandum Decision had been rendered. A Motion for Reconsideration may not be employed to take a "second bite at the apple" and present new arguments to the Court after the first arguments have failed. See In re Negrete, 183 B.R. at 197; In re DEF Investments, Inc., 186 B.R. 681. Accordingly, the Trustee's Motion does not present a basis for reconsideration of this Court's Memorandum Decision. The Motion does not provide a basis for reconsideration on any ground listed in Rule 59. Thus, the Court finds no

<sup>&</sup>lt;sup>3</sup> Not only did the Trustee's Motion for Reconsideration present new arguments available to the Trustee at the time of the original Application and oral argument, but the Trustee persisted in attempting to present new arguments even after the Motion itself was filed. For example, the Court's Order Setting Hearing on the Trustee's Motion for Reconsideration required a Response from Premier at least one week prior to the hearing. If the Trustee had desired to reply, he had ample time to prepare, serve, and file such a Reply prior to the hearing. However, he did not follow such course of action. Rather, at oral argument on March 6, the Trustee attempted to present yet additional case law to the Court. Such an action was contrary to basic adversarial fairness, as opposing counsel had no opportunity to respond. The Court offered both parties the opportunity to once again present their positions in supplemental briefing on the Motion for Reconsideration, but they declined, and the Court deemed the matter under advisement.

manifest error of fact or law or any newly discovered evidence.

Fed. R. Civ. P. 60(b) provides that on motion and just terms, the court may relieve a party from a final judgment, order or proceeding for reasons listed in the Rule, including, among others: mistake, inadvertence, surprise, or excusable neglect; newly discovered evidence which by due diligence could not have been discovered in time to move for a new trial under Rule 59(b); or any other reason justifying relief from the judgment. The bankruptcy courts, as courts of equity, have power to reconsider, modify, or vacate their previous orders so long as no intervening rights have become vested in reliance on orders. In re Lenox, 902 F.2d 737 (9th Cir. 1990). Although the bankruptcy rule governing relief from judgment on grounds of mistake, inadvertence, surprise, or excusable neglect provides that the court may relieve a party from a final order upon motion, it does not prohibit a bankruptcy judge from reviewing, sua sponte, a previous order. In re Cisneros, 994 F.2d 1462 (9th Cir. 1993). Given the Trustee's recent Motion, the Court will consider whether its Memorandum Decision should be vacated, in whole or in part, under Rule 60(b) based on mistake, inadvertence, or similar grounds. The Court has categorized the issues to be presented as whether the contempt sanction should be vacated or modified, and whether the Trustee's argument regarding Premier's alleged absolute liability requires a modification of the Memorandum Decision.

18

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

19

20

21

22

23

24

25

## A. Contempt

The Trustee asks the Court to reconsider its failure to hold Premier in contempt for the full amount of \$330,000, relying, inappropriately, on certain cases that were available, though never presented to the Court, prior to the entry of its Memorandum Decision. These cases include Clements v. Coppin, 72 F.2d 796 (9th Cir. 1934), United States v. Asay, 614 F.2d 655 (9th Cir. 1980), and In re Gentry, 275 B.R. 747 (Bankr.W.D.Va. 2001). As noted previously, from a legal standpoint, this Court need not consider these cases, since they are outside the scope of a proper motion for reconsideration or to set aside an order of this Court.

27

However, since the Court believes that each of these cases is factually distinguishable from the case at bar, they will be briefly discussed herein.

The Decision of Clements v. Coppin arose under the Bankruptcy Act,<sup>4</sup> and involved a contempt proceeding against Ms. Clements, the widow of a man who had been a shareholder of a then-bankrupt corporation. 72 F.2d 796 (9th Cir. 1934). The Bankruptcy Act provided for "summary" or "plenary" proceedings, depending on the nature of the controversy. A summary proceeding could be resolved by a motion, whereas a plenary proceeding required the filing of a complaint in a court which had jurisdiction over the defendant, and afforded the defendant full procedural due process. A careful reading of the Clements Decision reveals that the District Court afforded Ms. Clements the protections of such procedural due process at the start of the turnover proceedings. Moreover, at the trial, the District Court concluded, after the presentation of evidence, that Ms. Clements was in possession of at least some of the funds that belonged to the bankruptcy debtor corporation. The District Court ordered that she turn over those funds to the bankruptcy trustee. The turnover order, entered by the Court, provided a tenday period in which to comply. After said period expired, Ms. Clements untimely appeared before the Court and stated that she did not have the funds. The District Court noted that it was a bald assertion, unsupported by any offer of proof, nor any information concerning the nature of or any evidence that might support it. The Court denied her motion, entering an order to show cause why Ms. Clements should not be held in contempt. At the contempt hearing, Ms. Clements made an oral motion to reopen the District Court proceedings in order to show that she had no funds. This Motion was denied on the grounds of collateral estoppel. Ms. Clements initially took no action, failing to turn over the funds to the trustee or file a motion for

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

28

N.D. Indiana 1995).

<sup>4</sup>The Bankruptcy Act has been superseded by The Bankruptcy Reform Act of 1978, as

amended ("the Bankruptcy Code"). A thorough discussion of the procedural differences between the turnover proceedings under the Bankruptcy Act and the Bankruptcy Code is set

forth in U.S.A. Diversified Products, Inc. (Boyer v. Davis), 193 B.R. 868, 875-879 (Bankr.

<sup>23</sup> 

<sup>2425</sup> 

<sup>26</sup> 

<sup>27</sup> 

reconsideration. She then appealed the contempt order. The Ninth Circuit held that the contempt order would not be set aside, since Ms. Clements had not shown any impossibility to perform or other reason why she could not comply. Ms. Clements was precluded, by principles of collateral estoppel, from attacking the turnover order in a contempt proceeding. As an appellate court, the Ninth Circuit could not assist Ms. Clements. However, it noted that Ms. Clements could always return to the trier of fact, the District Court, and raise her inability to comply at any time. 72 F.2d at 799.

This matter is distinguishable from <u>Clements</u>. First, unlike in <u>Clements</u>, in which extensive litigation took place, Premier did not appear at any proceeding to establish its possession or nonpossession of the earnest money. The Trustee argues that he filed a Motion for Turnover on which this Court entered a Turnover Order on August 15, 2006 ("Turnover Order").<sup>5</sup> However, the Court entered the Order as a result of Premier's non-appearance. It was never established whether Premier actually had any funds. Moreover, the Trustee has utilized motion practice, rather than an adversary proceeding to obtain the default. Even in an adversary proceeding, commenced by the filing of a complaint and the issuance of a summons, a party may look to federal law to set aside the entry of default or a default judgment, and defaults entered based on non-appearance are liberally construed to allow a defaulting party to have its matter adjudicated on the merits. See Morris v. Peralta, 317 B.R. 381 (9th Cir. BAP 2004) (citing TCI Group Life Ins. Plan v. Knoebber, 244 F.3d 691, 696 (9th Cir. 2001) for the proposition that policy favors a decision on the merits, and that the "finality interest should give way fairly readily" in favor of adjudication on the merits). Moreover, in Clements, the Ninth Circuit stated only that collateral estoppel precluded Ms. Clements from raising the issue of whether she possessed the funds on appeal of a contempt order because the issue had been fully litigated. In the case at bar, the issue of Premier's possession was never litigated. "It is the general rule that issue preclusion attaches only when an issue of fact or law is actually litigated." Arizona v.

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

<sup>&</sup>lt;sup>5</sup> <u>See</u> Docket Entry No. 104.

<u>California</u>, 530 U.S. 392, 414, 120 S. Ct. 2304, 2318-19 (2000) (internal citation omitted). Accordingly, Premier was not estopped from raising the issue of its possession of the earnest money at the contempt hearing before this Court.

Second, the August 2006 hearing involved a simple motion for turnover, which the Trustee had described as a Motion to Enforce. Under Bankruptcy Rule 7001, the procedure for turnover is simplified, if the property which the trustee seeks to be turned over is in a debtor's possession. When the debtor files a bankruptcy petition, the debtor agrees initially to place all of his or her exempt and non-exempt property within the Bankruptcy Court's jurisdiction. In exchange for the protection of the automatic stay and the potential ability to obtain a discharge of certain pre-petition obligations, the debtor agrees to a more summary procedure to have property of the estate ascertained and appropriately administered by the trustee. Obtaining the turnover of property held by a debtor which should be administered by the trustee for the debtor's creditors is a summary proceeding. However, Premier is not a debtor. Procedural due process must be afforded to Premier or fundamental fairness is lacking. See Fed.R.Bankr.P. 7001(1) (defining as an adversary proceeding "a proceeding to recover money or property, other than a proceeding to compel the debtor to deliver property to the trustee"). Further, it is not uncommon for parties to dispute the distribution of escrow funds, the property at issue here. Often, the funds held by an escrow company are interpleaded, with the Court to determine who should receive the funds. Thus, when escrow funds are at issue, it is especially important that procedural formalities be followed. See Id. Such procedural due process was not afforded here. The Trustee did not file an adversary complaint.

Further, as noted above, Premier did not participate at the August 2006 hearing, and an order based on Premier's default was entered against it, with no evidence being presented by the Trustee. A party, under appropriate circumstances, may request that the order entered as a result of such a default hearing may be set aside if appropriate evidence or documentation is submitted to the Court. Indeed, even in the case relied upon by the Trustee in his current

27

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Motion, the Ninth Circuit advised Ms. Clements that she still had the ability to return to the trial court to challenge the turnover order. See 72 F.2d at 799 (hoding that Ms. Clements could return "at any time" to the District Court to present evidence of impossibility.) As a trier of fact, this Court may, at any time, consider evidence of impossibility from Premier. After the August 2006 hearing, the Trustee filed an Application to hold Premier in contempt of Court. Premier responded to this Application with appropriate evidence that it never obtained the funds to place in the escrow account. The Court discussed Premier's impossibility of performance in its January 19, 2007 Memorandum Decision. The Trustee has presented nothing in its current Motion which would cause this Court to reconsider or set aside its prior ruling.

The Trustee's reliance on <u>United States v. Asay</u>, 614 F.2d 655 (9th Cir. 1980), is also misplaced. In <u>Asay</u>, an accountant was served with a summons to produce certain accounting papers to the Internal Revenue Service ("IRS"). Rather than producing the documents, Asay returned them to the taxpayers under investigation. The IRS requested that the District Court enforce the IRS summonses, and at a subsequent hearing, at which Asay appeared, the Court ordered Asay to produce the papers. Asay did not challenge the summonses and did not appeal the production order. The IRS then applied for a contempt order. At the contempt hearing, Asay argued that he did not have possession of the documents at issue, and so he could not be held in contempt. The Court disagreed. On appeal, the Ninth Circuit affirmed, stating that a self-created impossibility defense is no defense. <u>Id.</u> at 660. Also, the Ninth Circuit held that Asay could not raise the impossibility defense on appeal of the contempt order, because he had failed to appeal the production order or to contest its validity, even though he had appeared at the hearing establishing that the production order was proper. <u>Id.</u> at 661.

In this case, discovery and document production are not at issue. Rather, this is a proceeding involving the turnover of property, which has different procedural safeguards.

Moreover, Premier did not appear at the hearing at which the turnover order was entered. Asay did. Because Asay was present at the production hearing, was ordered to turn over the

documents, and then turned them over to the taxpayers, he created his own impossibility defense. Premier has presented no such "self-created" impossibility defense in this matter. Rather, a series of missteps created the problems herein. After the Trustee sold the property to the buyer at a Court auction, the Trustee continued to negotiate with the buyer. As a result, no proposed sale order was initially presented to the Court. Although the Trustee opened an escrow account, the Trustee was advised, and consented to, the transfer of the escrow account to Premier. However, at the time of the transfer, Premier had no Court Order concerning the sale. Quite simply, Premier had no final order from the Bankruptcy Court, outlining the terms and conditions of the sale, including what liens would be satisfied from the sale of the property, and the nature and type of the consideration to be paid by the buyer. In fact, the escrow instructions were not finalized by the Trustee, the buyer, and Premier until the very day that the sale was to close. It was the Trustee's buyer that created Premier's impossibility defense by failing to provide readily available funds to close the sale transaction. There is no question that Premier did not wrongfully disburse the funds (an offense for which Arizona law would impose absolute liability).<sup>6</sup>

Finally, the Trustee relies on the decision of <u>In re Gentry</u>, 275 B.R. 747 (Bankr.W.D.Va. 2001), as persuasive authority from another jurisdiction in support of his position. In the <u>Gentry</u> case, a debtor was ordered to turn over her tax refund, which she had received and spent. The Court held that the debtor had to turn over the value of the refund, since the actual refund had already been spent. However, the Court noted that to enter an appropriate turnover over, the debtor or party must first come into possession of the bankruptcy estate property. If possession did not occur, a turnover order could not be entered. <u>Id.</u> at 750. In <u>Gentry</u>, since the debtor had been in possession of property of the estate and improperly spent it,

<sup>&</sup>lt;sup>6</sup> See Maganas v. Northroup, 135 Ariz. 573, 576, 663 P.2d 565, 569 (Ariz. 1983) (holding that escrow agents will face strict liability for deviating from terms of escrow agreement); Miller v. Craig, 27 Ariz. App. 789, 792, 558 P.2d 984, 987 (Ariz. App. 1976) (holding that escrow agent is strictly liable for wrongful disbursement of earnest money deposit).

a turnover over was appropriate. The Court also refused to accept the debtor's "impossibility" defense. Money was not unique, but fungible. Thus, although the debtor had long ago spent her refund, she was required to return to the estate the value of what she had received.

This Court does not find <u>Gentry</u> persuasive. The Court may utilize a summary proceeding, such as a motion, to require a debtor to turn over funds to the trustee. Moreover, there is no question that the debtor in <u>Gentry</u> actually had possession of bankruptcy estate property. Finally, given the fungible nature of that property, the Court was also able to enter an order substituting the funds then held by the debtor as being appropriate for the turnover order, in lieu of the refund improperly spent by the debtor. Premier is not a debtor, so additional safeguards must be accorded to it. Additionally, Premier never obtained possession of the funds, since the buyer presented checks that were not supported by sufficient funds and a promissory note, which note was simply a promise to pay by the buyer. Finally, like the accountant in <u>Asay</u>, the debtor in <u>Gentry</u> created her own impossibility defense by spending the funds she was to turn over to the estate. In the case at bar, as noted above, Premier did not create its own impossibility defense.

For the foregoing reasons, the Court finds that none of the cases cited by the Trustee warrants reconsideration of its decision. Moreover, the Court emphasizes, as it did in its Memorandum Decision, that its civil contempt power is limited. The Court has the power to enter a compensatory sanction or a coercive sanction only. In re Deville, 361 F.3d 539, 550-53 (9th Cir. 2004); In re Rainbow Magazine, 77 F.3d 278, 284 (9th Cir. 1996). Here, for reasons noted above, the Court cannot coerce Premier into turning over funds it never had. Premier is not precluded from arguing nonpossession of the escrow funds by collateral estoppel, because the Court's Turnover Order was essentially a default proceeding, with an order entered on a motion only. No facts or issues of law were conclusively determined at the August 2006

<sup>&</sup>lt;sup>7</sup>As noted in this Court's January 2007 Memorandum Decision, there is nothing which precludes the Trustee from still suing the buyer on the note.

hearing; Premier was not afforded procedural due process; and it is not now estopped from asserting to this Court, as the Ninth Circuit held to be proper in Clements, that it had no funds and cannot turn them over. As discussed in the Memorandum Decision, the nature of the sanction requested by the Trustee approaches that of a criminal sanction. This is especially so when of the \$330,000 amount again requested by the Trustee, Premier did not receive the sum of \$200,000 in readily available funds, and the sum of \$100,000 was supported by a promissory note, or a promise to pay by the buyer, a copy of which note is now in the Trustee's possession.

This Court may only enter a compensatory sanction against Premier. Such a sanction reflects the Trustee's damages in pursuing the Turnover Order. The Court has separately reviewed the attorneys' fees and costs now requested by the Trustee, and Premier's objections thereto, in a separate part of this opinion.

## B. Absolute Liability

The Trustee also requests that the Court reconsider its Memorandum Decision as to its refusal to hold Premier absolutely liable for the amount of the earnest money deposit. However, as with the contempt portion of the Memorandum Decision, the Trustee has presented nothing to show that the Court made any mistake or manifest error of fact or law regarding Premier's liability. Rather, the Trustee has inappropriately presented certain evidence, available to him prior to the entry of the Court's Memorandum Decision, attempting to explain why he believes the Court should have decided the absolute liability issue in his favor. As noted above, the use of a Motion for Reconsideration to change the record on appeal or to present new arguments is improper. At oral argument on the Motion for Reconsideration, counsel for the Trustee responded to Premier's assertion of an improper use of a such a motion by stating that the parties could not predict what reasoning the Court would find persuasive in its Memorandum Decision. This response succinctly states the reason why the scope of a motion for reconsideration is so limited: in the interest of efficiency and finality, the parties should have

made all of their arguments prior to the rendering of the Court's Memorandum Decision.

Further, the Court notes that the reasoning in its Decision was based at least, in part, on the cases

presented by the Trustee. Moreover, the Trustee now attempts, by way of an exhibit, to present

factual evidence to the Court, which should have been presented at its initial hearing on the

Application concerning contempt.<sup>8</sup> Such an addition of an exhibit to the record, without any

evidence to support it, is improper.

However, even if the Court were to consider the Trustee's newly presented precedents and evidence, the Trustee still has not shown sufficient precedent or evidence on which Premier could be held strictly liable for the entire amount of the earnest money deposit.

In addition to the Court's (and Premier's) unawareness that the Trustee might at some future date take issue with the escrow terms subsumed in the Purchase Agreement, the Purchase Agreement on the docket was filed with the Court on March 15, 2006 and is entirely different in form than the Escrow Agreement the Trustee now presents as "Exhibit A." The Exhibit A Escrow Agreement is dated May 17, 2006. Indeed, the final Sale Order as amended at the parties' request was not presented to the Court for approval until May 18, 2006. The terms of the Purchase Agreement as presented to the Court on March 15 might well have been altered in the interim, and it would be unwise for the Court to take such a Purchase Agreement into consideration without having been prompted to do so by the parties. Indeed, the attachment to the Purchase Agreement allegedly containing the escrow terms looks nothing like the Escrow Agreement presented by the Trustee as Exhibit A. The escrow terms presented on March 15, 2006 are contained in the "Title and Escrow" section of a standard form sale contract labeled as a "Purchase Offer." The terms cover about three-quarters of a page. Exhibit A, on the other hand, contains substantially more terms and is a separate, two and one-half page contract.

<sup>&</sup>lt;sup>8</sup> The Trustee points out that the terms of the Escrow Agreement he now attaches as "Exhibit A" to his Motion for Reconsideration were contained within a Purchase Agreement that was on the Court's docket prior to its Decision. The Purchase Agreement was attached as an exhibit to the Trustee's "Motion to Authorize Sale of Estate Asset Free and Clear of Liens, Claims, and Encumbrances with all Liens, Claims and Encumbrances to Attach to Sale Proceeds," filed March 15, 2006. This docket entry was made more than six months prior to the rendering of the Court's Decision and appears in the midst of more than 140 other entries. If the Trustee wished the Court to consider the Escrow Agreement, the Trustee should have alerted the Court that he wished to present the Agreement as support for his arguments. However, in his Application and subsequent pleadings, the Trustee did not argue that the terms of the Agreement were at issue, despite presenting Arizona law which clearly indicated that if the Agreement had been breached, such a fact would be directly relevant to the Trustee's argument. See, e.g. Maganas v. Northroup, 135 Ariz. 573, 576, 663 P.2d 656, 568 (Ariz. 1983) (cited in Trustee's Reply at 2 and Trustee's Supplemental Brief at 5).

The Escrow Agreement ("Escrow Agreement") which the Trustee now presents to the Court as "Exhibit A" to his Motion for Reconsideration is dated May 17, 2006. The copy presented to the Court is unsigned by the buyer, so it is unclear if the Escrow Agreement is, indeed, the operative agreement between the parties. Even if the Court assumes that it was executed by the buyer and is a legally binding agreement, the Court finds that Premier did not breach the Escrow Agreement, because Premier had deposited the buyer's checks by May 17, 2006, the date of the Agreement. Next, Paragraph 4 of the Escrow Agreement states that no check shall be "payment into escrow" until the bank notifies the parties that the check has cleared. See Exhibit A. Unless and until the checks cleared the bank, Premier had no duty under the Escrow Agreement to pay funds out of escrow to the Trustee or anyone else. As the checks never cleared the bank, no duty arose for Premier to pay funds to the Trustee. Finally, Premier made no agreement to guarantee the payment of the buyer's funds. The buyer, not the title company, represented in the Escrow Agreement that he would provide readily available funds to close escrow. Indeed, Premier made few representations in the Escrow Agreement. Thus, the Trustee is still unable to show that Premier breached the Escrow Agreement such that it should be held absolutely liable.

The Trustee next contends that the Court's statement in its Memorandum

Decision that the Trustee consented to the escrow being moved is a mistake of fact. Why this makes Premier absolutely liable under an Escrow Agreement, dated May 17, 2006, which is the only potentially operative agreement between the parties, is unclear. The Trustee states that the escrow agent moved the escrow from Camelback Title to Premier, and later requested the Trustee's approval three weeks after the escrow had been moved. However, the Trustee later consented to the move of the escrow to Premier. So, if there was any breach by Premier of the initial terms of the escrow, that breach was cured by the Trustee's subsequent consent. To the extent that the Trustee argues that the move itself was a breach of the Escrow Agreement, the Court sees no support in the record. As noted, the only operative Escrow Agreement between the parties was executed by the Trustee and Premier on May 17, 2006. That Agreement provides

that the escrow shall be maintained by Premier with respect to the sale transaction with the buyer.

The Trustee also argues that Premier engaged in fraudulent conduct by either failing to deposit the funds immediately, or immediately notify the Trustee when the checks were returned as being drawn on insufficient funds. The Court finds that the checks were timely deposited. Because the Escrow Agreement was not signed by the Trustee until May 17, 2006, and the Court's Sale Order was not signed until May 18, 2006, there was likely no reason for Premier to deposit the funds prior to that time in order to be held absolutely liable for its actions. Premier waited until it had authorization to proceed with the escrow before depositing the checks, and given the date of the Escrow Agreement, the checks were deposited within a reasonable time from the receipt of the funds. Ms. Roth, stated at her deposition, that she opened the escrow at Camelback with the buyer's check and with the purchase contract. However, Ms. Roth transferred to a new title company, and obtained the Trustee's consent to the transfer of the escrow from Camelback to Premier. Thereafter the Trustee continued to negotiate with the buyer, and no sale order or escrow agreement was finalized by the parties until May 18 and May 17, 2006, respectively. Ms. Roth did obtain the full amount of the additional earnest money from the buyer. She did initially provide a receipt to the Trustee, reflecting that certain funds had been received by Premier. The Sale Order presented by the Trustee to the Court did not satisfy Premier, and the Order had to be presented again, even after May 17, the date the Escrow Agreement was presumably executed by Premier, the Trustee, and the buyer. At the time Ms. Roth received the Court's Sale Order, she had no idea that the checks, placed in the account by Premier, were drawn on insufficient funds. See Exhibit C to the Trustee's Motion, Deposition of Beth A. Roth ("Deposition"), at 117. The time of the deposit of the buyer's checks was so close to close of escrow on the sale, however, that by the time Premier discovered the checks had been dishonored as having insufficient funds, the sale closing date had passed.

The real property sold by the Trustee to the buyer was no longer part of the

27

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

bankruptcy estate by May 26, because the Trustee had stipulated to the vacatur of the automatic stay. However, there is no evidence that Ms. Roth was aware of this. She had called the buyer's realtor regarding the checks that had not been honored by the bank, and the realtor had informed her that the buyer was still interested in the property and would provide funds to close the transaction. It should be noted that the real estate at issue had been sold to the buyer for consideration in excess of millions of dollars; hence, the Trustee's request that the buyer provide earnest money in the amount of \$330,000. Premier did not have any indication that the buyer was engaging in any fraudulent conduct. For instance, if the buyer had submitted checks pursuant to an appropriate final sale order or escrow agreement, which had been dishonored, then Premier would be put on notice that future checks received from the buyer might not be supported by sufficient funds. 10 However, the Trustee's delay in procuring a final sale order or in finalizing the terms of the Escrow Agreement placed the parties in the difficult position of depositing the checks in a deposit account shortly before the closing on the sale transaction. Moreover, even after Premier determined that the checks could not be honored by the bank, the buyer's broker was still assuring Premier that the buyer intended to place readily available funds in his account so that the escrow could close. To support this factual assertion, Premier submits the deposition testimony of Ms. Roth that shortly after she received the Trustee's demand letter, she called the office of the Trustee's counsel, as the letter instructed, and informed a paralegal at the firm of the buyer's willingness to continue with the sale. See Deposition at 120. However, after that, Ms. Roth never received a return phone call from the Trustee's counsel's office. Id. There is nothing in Ms. Roth's Deposition that suggests that she knew about the Trustee's

23

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

26

24

<sup>22</sup> 

<sup>&</sup>lt;sup>9</sup> <u>See</u> Docket Entry Nos. 91, 92. A Motion for a Stipulated Order Granting Stay Relief was presented to the Court on May 19, 2006, the day after the parties presented their Amended Sale Order for Court Approval.

<sup>25</sup> 

<sup>&</sup>lt;sup>10</sup> Cf. U.S. Life Title Co. of Arizona v. Bliss, 150 Ariz. 188, 722 P.2d 356 (Ariz.App. 1986) (holding that although industry practice was to accept checks as "good and genuine" payment, the escrow agent should have acted differently in the instance at issue because other checks tendered by the buyer during the transaction had been dishonored).

urgency in recovering the money, or that the property had actually been subsequently sold at a trustee's sale by one of the secured creditors in the case.

The Trustee argues that the foregoing facts are still evidence of "facts and circumstances that a reasonable escrow agent would perceive as evidence of fraud." Under Arizona law, an escrow agent has a duty to disclose such facts and circumstances that an escrow agent may reasonably perceive as fraudulent to the parties to the escrow, or she herself may be held liable for aiding or abetting the fraud. See, e.g., Burkons v. Ticor Title Co., 168 Ariz. 345, 353, 813 P.2d 710, 718 (Ariz. 1991). However, in this Court's view, Premier's handling of the escrow seems to be indicative of, perhaps, negligence, rather than fraud. The Trustee's now 20/20 hindsight describes many actions as "mistakes," which, at the time, may have been reasonable or within the parameters of normal business practice.

Moreover, the Arizona cases finding that the escrow agents aided or abetted a fraud all involve fairly egregious intentional acts on the part of the escrow agents. For example, in the case of <a href="Baker v. Stewart Title & Trust of Phoenix">Baker v. Stewart Title & Trust of Phoenix</a>, Inc., 197 Ariz. 535, 5 P.3d 249 (Ariz.App. 2000), an attorney requested that the plaintiffs invest in certain limited partnerships. The attorney then defrauded the plaintiffs by buying the properties under fictitious names and reselling them to the limited partnerships at inflated prices. The escrow agent knew of the attorney's fraudulent conduct. She helped establish the fictitious buyers' names in at least eight of the escrows transactions. In one transaction, she notarized the signature of a fictitious person; in another, she pretended to be the fictitious buyer in a face-to-face meeting with the seller. <a href="Id.">Id.</a> at 539; 5 P.3d at 253. The trial court held that the escrow agent was absolutely liable for her participation in the fraud, and the Arizona Court of Appeals affirmed. No egregious criminal acts similar to the acts of the escrow agent involved in <a href="Baker">Baker</a> were undertaken by Ms. Roth in the case at bar. It seems clear that Ms. Roth's actions, though they may now seem unwise, were not made with any intent to harm the Trustee or shelter the buyer.

The Trustee relies on Wells Fargo Bank v. Arizona Laborers, Teamsters, and

Cement Masons Local No. 395 Pension Trust Fund, 201 Ariz. 474, 38 P.3d 12 (Ariz. 2002) for the proposition that Premier's escrow agent's actions were enough to constitute "aiding and abetting" fraud because Ms. Roth failed to disclose facts regarding the buyer's financial condition to the Trustee. The Wells Fargo case is factually inapposite to the case at bar. In Wells Fargo, a bank provided construction financing for a real estate project, and due to the inability of the developer to pay, the loan was extended several times. Permanent financing was to be provided by a consortium of pension funds, but was conditioned upon the project developer's solvency and financial stability. It was alleged that the construction lender assisted the developer in covering up his poor financial condition to ensure approval of the project's financial status by the pension funds. Indeed, the construction lender had failed to report various illegal acts on the part of the developer, as required by federal law, and it had knowledge that the financial statements submitted to the pension funds, and on which the pension funds were relying, were false. Given the magnitude of the financing provided by the construction lender, it had a critical interest in ensuring that the pension funds provided the take-out financing of the construction lender. Moreover, the construction lender knew that the pension funds were relying on financial statements from the developer which were false. As a result, the Arizona Supreme Court held that a genuine issue of material fact existed as to whether the construction lender had aided and abetted the developer in defrauding the pension funds. The Court reasoned that "aiding and abetting liability is based on proof of a scienter . . . the defendants must know that the conduct they are aiding and abetting is a tort." Id. at 485, 38 P.3d at 24 (emphasis in original). A question of fact also existed as to whether the construction lender had engaged in fraudulent concealment. The Court noted that generally, a duty to speak must exist before silence will be actionable. Id. at 498, 38 P.2d at 36.

In this case, unlike the construction lender in <u>Wells Fargo</u> that had received periodic payments from the developer, Premier had no ability to, and was not required to pursuant to the Escrow Agreement, assess the buyer's financial condition prior to the buyer's

27

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

checks actually being dishonored. Additionally, the Trustee would argue that Premier knew of the buyer's insolvency after the checks were returned for insufficient funds, but fraudulently failed to disclose that information to the Trustee. At the time, however, Ms. Roth did not know that the property had been sold. Rather, she telephoned the Trustee's counsel's office to notify them that the buyer still wished to close escrow on the transaction. Ms. Roth did not know that the return of the dishonored checks was material, as the buyer's broker had represented that the buyer would provide sufficient funds to close the transaction. Given this representation, there was no reason, at least on this record, for Ms. Roth to believe that the buyer was attempting to commit a tort or defraud the Trustee. The Wells Fargo Court held that scienter was an indispensable element of aiding and abetting liability, but it is an element that is lacking herein. Moreover, Arizona courts have generally refused to impose a duty on escrow agents to disclose every occurrence related to a transaction when it would be nearly impossible for an escrow agent to determine that such occurrences were indicative of fraud. See Maganas v. Northroup, 135 Ariz. 573, 663 P.2d 565 (Ariz. 1983) (holding that escrow agent had no duty to disclose to a party that his agent had unilaterally amended the escrow instructions to provide disbursement of funds to the agent only); Aranki v. RKP Investments, 194 Ariz. 206, 979 P.2d 534 (Ariz. App. 1999) (holding that escrow agents have no duty to investigate on behalf of the parties to the escrow to ensure that no misrepresentation is being made).

The Trustee further argues that Premier breached the implied duty of fair dealing implicit in every Arizona contract. Arizona law implies a covenant of good faith and fair dealing in every contract, "the essence of which is that neither party will act to impair the right of the other to receive the benefits which flow from their agreement or contractual relationship." Rawlings v. Apodaca, 151 Ariz. 149, 153, 726 P.2d 565, 569 (Ariz. 1986); Wagenseller v. Scottsdale Memorial Hospital, 147 Ariz. 370, 383, 710 P.2d 1025, 1038 (Ariz. 1985). The focus in determining whether the covenant was breached is an examination of the core of what the parties agreed to in the contract. Rawlings at 154, 726 P.2d 570. However, the implied covenant

27

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

does not include "protection in excess of that which is provided for in the contract, nor ... anything inconsistent with the limitations contained in the contract." Id. at 155, 726 P.2d 571.

As discussed above, the Court concludes that the escrow agent acted in accordance with the essence of the Escrow Agreement: when she collected and held funds from the buyer. While her judgment may be questioned as the sale transaction unraveled, the agent continued to attempt to protect the Trustee's reasonable expectations under the Escrow Agreement. She re-deposited the dishonored checks, contacted the buyers' realtor, obtained a representation that the checks would be honored, and attempted to close the sale transaction at a later date than that originally contemplated by the parties. Upon examination of the wrong the Trustee asserts - loss of the escrow money - it is apparent that it was the buyer, not Premier, that deprived the Trustee of his reasonable expectations under the contract. Premier upheld the duty of fair dealing implied in the contract. The implied duty of good faith and fair dealing does not expand a contract to provide additional protection, and nowhere in the Escrow Agreement did Premier agree to guarantee the buyer's funds.

Finally, the Trustee argues that the Court's August 15, 206 Turnover Order should somehow impose absolute liability on Premier. As explained at length in the Memorandum Decision, and unfortunately herein, the Turnover Order was the wrong procedural vehicle to achieve the objectives sought by the Trustee. The Turnover Order itself was never actually litigated, but entered on default basis. This Court made no determination as to whether Premier possessed any property of the bankruptcy estate. Premier cites the Court to the decision of In re Muniz, 320 B.R. 697 (Bankr.D.Colo. 2005), for the proposition that a party must demonstrate that its opponent both received, and had possession of, the property sought to be turned over at the time the turnover order was entered. That case requires that a motion for

Premier asserts that the burden of proof of possession is clear and convincing evidence. This Court follows the <u>Grogan v. Garner</u> holding that, unless explicitly stated otherwise in the Code or Rules, a preponderance of the evidence standard is appropriate for civil actions in which fundamental rights are not at stake. 498 U.S. 279, 286, 111 S.Ct. 654, 659

turnover allege possession and value, in order to fulfill procedural due process and fundamental fairness. This is somewhat different than this Court's turnover procedure; however, it is clear that a party never having had possession of property of the estate cannot be forced to turn it over. It is also clear, as discussed above, that turnover from a party other than a debtor is not a summary proceeding, but rather requires the protections ordinarily afforded to parties embroiled in a matter commenced with the filing of a complaint and the service of a summons.

The Trustee may proceed in negligence against Premier or he may elect for some other remedy, such as to proceed against the buyer. However, attempting to enforce an invalid Turnover Order is not the proper method for redressing the Trustee's loss. The Court makes no determination as to the merits of any of the above actions, which are listed for purposes of demonstration only. The Court also emphasizes that its original Memorandum Decision was not intended to address or resolve the merits of any such action, or similar actions, in any way.

## C. Attorney's Fees.

At the hearing on the Trustee's Motion for Reconsideration, the parties requested that this Court resolve the issue of attorneys' fees and costs without any further briefing or hearing on the matter. The Trustee has submitted affidavits from his counsel reflecting that counsel has incurred the sum of \$25,659.50 in attorneys' fees and \$2,427.57 in costs, after taking a reduction in fees of \$787.50. Premier now questions the reasonableness of these fees and costs in a response to the affidavits. Premier focuses on two areas of concern: the fees incurred by Trustee's counsel in preparing for, and taking, the deposition of Ms. Roth; and the fees

<sup>(1991).</sup> The Court need not resolve this issue, since even under the preponderance of the evidence standard, the Trustee has not met his burden of proof.

<sup>&</sup>lt;sup>12</sup> <u>See</u> Docket Entry Nos. 137, 140, 141. One of the partners at the Trustee's law firm had agreed not to charge his time to attend the deposition of Ms. Roth. Hence, counsel's voluntary reduction of fees in the amount of \$787.50.

1 in
2 Pr
3 C
4 ag
5 ex
6 in
7 ar
8 cc
9 of
10 dc
11 ar
12 \$5
13 fc
14 cc

Premier, which Premier asserts is unrelated to the current controversy between the parties. The Court has reviewed the affidavits, pleadings, and exhibits presented by the parties. The Court agrees that the use of six attorneys by Trustee's counsel to take the deposition of Ms. Roth is excessive. Whenever so many attorneys are involved on a relatively discrete issue, there is inevitably duplication of services and excessive time expended on the matter. An appropriate amount of time to be expended on the matter would have been the 18.1 hours of J. Romero, at a cost of \$3,167.50, and the 2.2 hours of G. Manoil, at a cost of \$209.00, for the aggregate amount of \$3,376.50. These individuals had the primary responsibility to review the file, analyze those documents that would be presented, outline the issues and areas to be covered with Ms. Roth, and conduct the deposition. Therefore, the Court agrees with Premier that the amount of \$5,638.50 is an excessive amount of time to be expended in preparing and conducting a straightforward deposition. Although \$787.50 has already been deducted, as noted in note 12, the Court concludes that the balance of the time must also be deducted other than the time outlined above of Romero and Manoil.

Premier also questions why the deposition of Ms. Roth was necessary. Given the dispute between the parties and the Trustee's initial belief that Ms. Roth had acted improperly, the Court believes that the deposition of Ms. Roth was appropriate to determine what actions she took and when and what information she had in her possession from the various parties engaged in the closing of escrow of bankruptcy estate property and when. The Court has already outlined, however, why the fees of Trustee's counsel should be reduced.

Premier also questions why the lawsuit between Camelback Title and Premier had to be investigated on the issue of the turnover of property. Unfortunately, Premier has taken the position that it no longer has the original promissory note given by the buyer, to be placed in escrow, and which was part of the consideration to be paid by the buyer for bankruptcy estate property. Instead it has only turned over a copy of the promissory note to the Trustee. Given Premier's position, it was not unreasonable for the Trustee's counsel to explore the litigation

between Camelback Title and Premier. It is possible that said litigation would have disclosed one or more notes or other consideration that was transferred between the title companies, or lost in the process, when a number of officers or employees of Camelback Title transferred to Premier. In this matter, Ms. Roth, Ms. Stobbe, and perhaps other employees involved in the escrow transaction with the Trustee and the buyer had previously been employed by Camelback Title and then moved the escrow account which is the subject of the dispute between the parties herein to Premier. The Court concludes that the time expended by the Trustee's counsel in reviewing the litigation between Camelback Title and Premier was relevant to the proceedings herein, and the amount of time expended and the hourly charged are reasonable. The Court overrules Premier's objection to the attorneys' fees as to this issue.

IV. CONCLUSION

The Court concludes, as a matter of fact and law after its review of the affidavits, that the Trustee is entitled to his attorneys' fees of \$24,185.00<sup>13</sup> and costs of \$2,427.57, in the total amount of \$26,612.57 as a compensatory sanction.

Based on the foregoing,

The Court concludes that the Trustee's Motion for Partial Reconsideration must be DENIED. The Trustee shall be awarded a compensatory sanction in the amount of \$26,612.57, representing the sum of \$24,185.00 in attorneys' fees, and the sum of \$2,427.57 in costs. The Court shall execute a separate order of this Court incorporating this Decision.

Dated this 10<sup>th</sup> day of May, 2007.

The Honorable Sarah Sharer Curley
United States Bankruptcy Judge.

**BNC** to Notice

<sup>&</sup>lt;sup>13</sup>\$26,446.50 minus voluntary reduction of \$787.50 equals \$25,659 minus Court reduction of \$1,474.50 (\$4,851.00 in fees remaining for Roth deposition that are still being charged minus \$3,376.50 in allowed fees for the deposition equals \$1,474.50 in fees that still need to be reduced from amount awarded) equals final award of attorneys' fees of \$24,185.00.