

SIGNED.



Dated: March 05, 2009

James M. Marlar

JAMES M. MARLAR
U.S. Bankruptcy Judge

**IN THE UNITED STATES BANKRUPTCY COURT
FOR THE DISTRICT OF ARIZONA**

In re:) Chapter 11
TEMPE LAND COMPANY, LLC,) No. 2:08-bk-17587-JMM
Debtor.) **MEMORANDUM DECISION**

On February 26 and 27 and March 4, 2009, this court heard argument and took evidence on the U.S. Trustee's motion to appoint a trustee (Dkt. #83). After consideration of the matters submitted, the court rules.

JURISDICTION

This is a core proceeding, 28 U.S.C. § 157(b)(2)(A), over which this court has jurisdiction.

FACTS

A. General Background

This case presents several facets of a domino effect caused by an earlier bankruptcy filing by Mortgages Ltd. ("ML").

1 An involuntary chapter 7 bankruptcy was filed against ML on June 20, 2008, Case No.
2 2:08-bk-07465-RJH. The case was converted to chapter 11 on June 24, 2008. ML had been the
3 principal lender to this Debtor, Tempe Land Company, LLC ("TLC"), and had lent it approximately
4 \$133 million, with commitments to lend an additional \$45 million. Suddenly, ML found itself
5 unable to do so and, along with many other financial problems, filed its bankruptcy case. ML had
6 a lien on the TLC project known as Centerpoint. At that time, this Debtor, TLC, had used the funds
7 advanced by ML to partially construct two residential-living towers in Tempe, Arizona, near
8 University and Mill Avenues. One of the towers is approximately 90% complete, and the second
9 is about 75% complete.

10 ML's filing left TLC in a precarious financial condition, and without a secondary
11 lending source ready to fill the gap left by ML's collapse, TLC was itself forced to seek bankruptcy
12 protection. The entire scenario, as if not bad enough, became additionally complicated by the crisis
13 in the financial markets, a slowdown in the United States (and international) economies, and the
14 drop in values of real estate, both nationally and in the greater Phoenix area.

15 **B. ML'S Bankruptcy Loan to TLC**

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18 As noted, ML obtained chapter 11 relief on June 24, 2008 (ML Dkt. #36). Because
19 this event contributed to TLC's difficulties in being able to move forward on its project, certain
20 critical and urgent needs arose for TLC's project.

21 On August 19, 2008, TLC and ML petitioned the ML bankruptcy court for an interim
22 loan, in order for TLC to "button up" the buildings and pay urgent needs to preserve and protect
23 ML's collateral and TLC's property (ML Dkt. #408). The court approved an immediate loan from
24 ML to TLC (ML Dkt. #483), which ML itself borrowed from Stratera Portfolio Advisors, LLC on
25 a DIP loan basis. (Ex. 8.)

26 The loan from ML to TLC was split into two segments: (1) a critical need segment
27 of \$1.8 million (Ex. 4.3); and (2) a secondary segment for less immediate and essential needs. The
28 total loan added up to about \$4.8 million. (Ex. 4.2.) TLC used the majority of such funds for

1 authorized purposes, but created problems for itself by using \$568,706 to reimburse one of its
2 affiliates, Avenue Communities, for advances made for what had been included in, and used for
3 TLC's critical needs budget, and by using another \$142,177 (which was in the less critical second
4 segment funding for certain "soft costs") principally for attorneys' fees. (Ex. 85.)
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6 **C. Motion to Appoint a Trustee**

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8 Primarily because of the unauthorized uses of the ML loan, the U.S. Trustee and two
9 other interested parties (Radical Bunny and the ML Investors' Committee) filed and/or joined in the
10 U.S. Trustee's motion in this case. In addition, ML also filed a contempt motion in its case, based
11 upon the same grounds (ML Dkt. #1076).

12 On January 23, 2009, the U.S. Trustee filed a motion to appoint a trustee (Dkt. #83)
13 or alternatively a motion to convert the case to chapter 7 or dismiss it. On February 2, 2009, ML
14 joined in the U.S. Trustee's motion (Dkt. #105) (later withdrawn by Dkt. #176); on February 3,
15 2009, the ML Investors' Committee joined (Dkt. #122); and on February 4, 2009, the Radical Bunny
16 chapter 11 trustee also joined the U.S. Trustee (Dkt. #133).

17 ML is the owner of 70% of the current loan from ML to TLC, while the ML Investors
18 own the other 30%. Radical Bunny's interest is more indirect, as it holds a collateral assignment in
19 "ML's notes and deeds of trust," which include the TLC obligation.

20 Along with TLC, approximately 17 creditors have opposed the relief sought by the
21 U.S. Trustee, and have urged the court to allow the chapter 11 debtor to have an opportunity to
22 reorganize and propose a plan which has the possibility of paying them what is due (Dkts. ## 97,
23 101, 104, 106, 107, 109, 110, 111, 112, 113, 116, 117, 119, 125, 128, 131 and 179).

24 As for the ML contempt motion, which arises out of the same facts, ML has now
25 entered into a settlement agreement with TLC (Ex. 91), and has withdrawn from the present
26 skirmish, leaving the U.S. Trustee, Radical Bunny and the ML Investors' Committee to go it alone.
27 ML has now filed a pleading expressing its satisfaction with the repayment terms agreed to with
28

1 TLC, and is also placated by TLC's commitment to hire a "Financial Compliance Officer," in the
2 person of Robert P. Abele, a longtime member of the private trustee panel (Ex. 90).

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4 **D. Grounds for Appointment**

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6 The U.S. Trustee, in its initiating pleading, set forth several grounds for its requested
7 relief, alleging that the Debtor:

- 8 (1) has no equity in the assets it holds as evidenced by its Statement of
9 Financial Affairs and accompanying schedules it has filed;
- 10 (2) has no source of liquidity to pay its ongoing expenses;
- 11 (3) has had to seek funds from its creditors to pay for a short term
12 extension of its builder's risk insurance policy;
- 13 (4) has no employees;
- 14 (5) has no current operating business;
- 15 (6) has no confirmed source of takeout financing by a third party after over
16 five (5) months of searching;
- 17 (7) has lost the confidence of the majority of its creditor body by the
18 actions it has taken with regard to the expenditure of the Mortgages
19 Limited Loan proceeds;
- 20 (8) is currently facing an Order to Show Cause hearing for potentially
21 violating the terms of the Interim Order and improperly using the
22 Mortgages Limited Loan proceeds;
- 23 (9) had to obtain either an equity infusion, or loan, from an affiliate
24 company to pay for its bankruptcy counsel's retainer in this case;
- 25 (10) has failed to seek an employment application for the firm that it has
26 retained to bring the Adversary Action; and
- 27 (11) has failed to timely file its first monthly operating report in this case.
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1 Each area will be discussed by the court.

2
3 **1. Improper Use of the ML Emergency Loan Funds**

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5 The bulk of the evidence presented in this case involved the Debtor's unauthorized use
6 of some of the emergency ML loan funds, approved by ML's bankruptcy judge on September 3,
7 2008 (Ex. 8). Of the \$2.8 million authorized in the first draw, the TLC Debtor ended up with about
8 \$1.8 million in hand. (Ex. 43.) With that cash, TLC allowed the following sums to be paid out, or
9 deducted, which had not been part of the approved budget (Ex. 4.2; 4.3; 85):

10	\$568,706.00	Reimbursement to Avenue Communities for windows
11	142,177.16	"Soft costs" (principally attorneys' fees)
12	<u>82,814.27</u>	Overdrafts repaid
13	\$793,697.43	Total

14 (Ex. 85.)

15 As for the Avenue Communities' reimbursement and the money paid to the TLC
16 attorneys, the Debtor admits that it did so, but argues that Avenue had already advanced such sums
17 to pay for the needed--and approved--repairs, and thus the approved amounts were "paid," but in a
18 slightly different fashion than set forth in the critical budget.

19 The U.S. Trustee argues that such money would not have had to have been drawn
20 down at all, because an emergency no longer existed. Thus, the "critical need" had evaporated,
21 making that aspect of the ML borrowing unnecessary.

22 As for the payment of the attorneys' fees, TLC notes that it believed it had permission
23 to use "Tranche 2" monies in the "Tranche 1" draw. There is support for TLC's position on this
24 point, and correspondence indicates that such perception was plausible. (*See* Ex. 4.11; 26; 61; 75.)

25 The automatic deduction for the bank's overdraft fees appears to be the more minor
26 issue, due to its relatively small size and the fact that such event was not foreseen.

27 The most serious breach of the spirit, if not the letter of the "Tranche 1" funding and
28 understandings, was Avenue's reimbursement. On this point, the court concludes that TLC's

1 management knowingly exceeded its authority, and is now simply rationalizing a weak excuse.
2 (*See, e.g.*, 81; 32; 33.) The real issue, though, is whether this dereliction of duty rises to the level
3 of requiring a trustee in this case, or dismissing or converting it.

4 And, as events have now unfolded, the party who was most injured thereby, ML, has
5 withdrawn its joinder in the U.S. Trustee's motion, because it has entered into a settlement of its
6 dispute with TLC. (*See Ex. 91.*) As ML has a 70% stake in that part of the controversy, its
7 withdrawal of its opposition to TLC has taken a large amount of air from the U.S. Trustee's motion,
8 but not enough to cause the motion to fully stall. Nevertheless, 70% of the current controversy has
9 suddenly been mooted out.

10 **2. No Liquidity**

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13 The U.S. Trustee presented no affirmative evidence on its argument that the Debtor
14 has no liquidity with which to continue its building projects. However, the Debtor has been
15 resourceful, finding interim funding and even potential long-term financing. It thus continues to
16 move forward, feeling its way along through a difficult financial maze.

17 Thus, it appears that the Debtor may be able to complete its building projects. How
18 it survives past the completion point, in this market, remains a feasibility issue once TLC presents
19 a reorganization plan.

20 For now, however, it appears that the U.S. Trustee's concerns on this issue have been
21 allayed.

22 **3. Operating Report**

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25 The U.S. Trustee argued that the Debtor had failed to file its first monthly operating
26 report in the case. However, on February 4, 2009, the December report was filed (Dkt. #132). Thus,
27 this concern has been mooted out. And, in addition, January's report has now also been filed (Dkt.
28 #174).

1 **4. No Equity**

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3 In its schedules, the Debtor showed its current real property value to be \$152,398,371,
4 and its personalty to be worth at least \$380,750. In its secured creditor column, between
5 materialmens' and mechanics' liens, and consensual liens, the Debtor reflected \$152,398,371 of
6 secured claims (Dkt. #49), and \$46,640,862 of unsecured claims.

7 While, facially, the U.S. Trustee's position may be accurate (liabilities exceed assets),
8 this is not necessarily a reason to convert the case to a chapter 7 proceeding, or to dismiss it. It is
9 still possible to reorganize, even if creditors are only paid a percentage of their total debt.
10 Ultimately, it is the creditors who will vote to approve or disapprove the Debtor's plan, and they may
11 voluntarily agree to accept only half a loaf, in lieu of nothing at all.

12 Therefore, this "no equity" fact, standing alone, is insufficient to appoint a trustee, or
13 to convert or dismiss the case.

14
15 **5. DIP Loan for Builders Risk Insurance**

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17 The immediate need to borrow, in order to keep insurance protection active, is an
18 insufficient reason to grant any part of the U.S. Trustee's motion. And, with the approval of an
19 interim loan on March 3, 2009, partially for this purpose, this issue has now been rendered moot.

20
21 **6. No Employees and No Current Operating Business**

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23 The Debtor clearly has an operating business, and the evidence showed that it is
24 competent in managing it. But for ML's failure, this Debtor may have been able to not only survive,
25 but to make a profit. That the Debtor has other affiliates and associated businesses that each handle
26 specialized or related parts of the entire project does not mean that this Debtor is incapable of
27 proposing a feasible plan. The Debtor is very much operating, and so far, appears to be making
28 steady progress.

1 On this ground, the U.S. Trustee's motion must be denied.

2
3 **7. No Confidence of the Majority of Its Creditor Body**

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5 Events since the filing of the U.S. Trustee's motion have tended to moot out this
6 argument. ML, which holds a \$133 million lien, according to the schedules, in addition to the
7 instant \$2.8 million emergency loan, has withdrawn its voice on the trustee / conversion / dismissal
8 issue. In addition, 17 other creditors have joined with TLC in resisting the U.S. Trustee's motion.
9 It appears now that the majority of the interested creditors, in both number and dollar amount,
10 support the Debtor's efforts to reorganize, and to keep it as a debtor-in-possession.¹

11 Creditor confidence tends to support, rather than oppose the Debtor.

12
13 **8. Takeout Financing**

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15 Now waiting in the wings may be a motion to approve much of the remaining amount
16 necessary for construction financing (Ex. 87, 89). Taking the case one step at a time, this is an
17 important step, because eventually a permanent lender will only commit to long-term takeout
18 financing when it is assured that the project it lends to is both finished and capable of repaying the
19 loan. The Debtor is showing the necessary progress to reach that final goal. Thus, that the Debtor
20 cannot today show a firm, takeout lender is not a ground for conversion, dismissal or the
21 appointment of a chapter 11 trustee.

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25 _____
26 ¹ Two of the subcontractors, Mr. Randy Bafus of Heritage Interiors and Mr. Don
27 Martin of Danko Plumbing have opined that they work well with the Debtor and its managers,
who they feel are ethical and professional, and foresee that the appointment of a trustee would
set back the progress made to date.

28 Similarly, one of the ultimate condominium purchasers, Mike Willard, agrees and
trusts this Debtor's principals to move forward. (*See* Ex. 94.)

1 of conduct and the various interests involved in the bankruptcy proceeding. *See, e.g., Committee*
2 *of Dalkon Shield Claimants v. A.H. Robins Co., Inc.*, 828 F.2d 239, 241 (4th Cir. 1987).

3 It is clear that TLC knew exactly what it was doing when it used \$568,000 to
4 reimburse Avenue Communities, and another \$142,000 to pay its attorneys and other "essential soft
5 costs" from the first draw. But did those decisions harm the project? The court believes not.
6 Should the Debtor have been more forthcoming? Yes. Were these expenses justified under all of
7 the circumstances of the case? Perhaps. Has there been irreparable injury? That has not been
8 shown up to this time. Have feelings been hurt? No doubt. Do people feel as if they've been
9 misled? Of course. But can the Debtor move forward, with its current management, toward a plan
10 of reorganization that will pay creditors? The answer to that ultimate question is that it appears that
11 it can, and probably with more dispatch than educating a trustee to the issues (along with a trustee's
12 attorney and attendant costs).

13 The events complained of occurred pre-petition and arose out of a desperate situation.
14 TLC's management acted partially in panic to events that had sent TLC's business formula spinning
15 down a different track. But, if given a chance, this management team may be able to ride out the
16 storm and succeed.

17 The court clearly has concerns that Judge Haines' emergency order was misconstrued,
18 or violated. But Judge Haines can deal with that issue in the ML case. As far as this case is
19 concerned, the Debtor created additional unnecessary debt which was then paid to an insider as a
20 preferential payment. But the record shows that that damage is being resolved by the settlement
21 with ML.

22 As for this court's decision, while it in no way condones the TLC decision to pay
23 Avenue Communities from the ML loan without approval of the ML court, upon notice and hearing,
24 the evidence showed that this was an isolated incident, born out of the desperation of the moment.
25 Had there been a proven pattern of the same type, the court would be more inclined to appoint a
26 trustee.

27 But, taking the broader view, it does not appear that the best interests of the creditors
28 of the TLC bankruptcy would be better off with a trustee. With the ongoing tight scrutiny of the

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